



Alpine Villages

Chronic Housing Shortage in Eagle County

- Lack of affordable housing
- New development continues to lag- NIMBY
- Traditional models are insufficient- SFR, Condo, Duplex, Multifamily
- Negative impacts on community, resorts, employers
- Unacceptable living conditions for most vulnerable

Co-living is part of the solution

- **Connected Convenience-** Ubiquitous tech, secure access, remote work friendly
- **Living as a Service (LaaS)-** Furniture, utilities, transportation, food, flexible terms, etc...
- **Access to Education-** Personal and vocational opportunities
- **Green Culture-** Embracing sustainability across LaaS
- **Harmony with Community-** New educational and culinary opportunities

Community Personas

Resort Workforce

Adventurer

Special Programs

Remote Worker

Age

20s to 30s

Stage

Recent college, entry level, resort and related employers

Outdoor-oriented, not tied to season

Education-focused, gap years, corporate events, seasonal govt

"I can work from anywhere..."

Priorities

Affordability, transportation, community, flexibility

Comments

Direct transportation and plug-in to ECO Transit; limit to acceptable commute

Flexibility, affiliation with other programs (Nomad, Krash, Embassy Network)

Fill-in off-peak demand, cluster beds for sessions

Effective work-space is critical

Conventional

Traditional Unit
Studios, 1, 2 bedrooms



\$40 / Resi GSF
700 / NSF/BED

Coliving

Shared Suite
3 - 6 bedrooms



\$60 / Resi GSF **+41%**
300 / NSF/BED

Education Programs

Extension Programs

- General university (e.g., CU, CSU, ASU)
- Hospitality (UNLV, Cornell, NAU)
- University summer sessions
- Corporate training programs
- Gap year programs
- Sustainability education

Vocational Programs

- Culinary school
- Resort/hospitality training
- Forest service / fire fighting
- Artistic workshops
- Other technical / vocational

Value Imperatives

Affordability

A bed must cost less than 70% of a studio apartment

Transportation

Must be <45 minutes from employment centers

Value-Adds

Education, Meal Plans, Sustainability, Community

Harmony

Host community must realize value from community

- Educational opportunities- Extension and vocational*
- Leverage infrastructure for ghost kitchens, catering, food trucks, and new options for community*

Investment Imperatives

Density

Yes, density does matter; move beyond conventional bias

LaaS

Expand revenue streams with Education / Culinary

Govt Support

Transportation is critical; consider programs

Scalable

Extend model to other resort communities